



PURCHASING DEPARTMENT

Madison County Board of Supervisors
146 West Center Street / Post Office Box 608
Canton, MS 39046
Office (601)-855-5534 ~ Fax (601) 859-5875

April 15, 2024

To: Board of Supervisors
From: Kesha Jackson, Purchasing Clerk *KJ*
Subject: Consideration of Declaration of Sole Source for Analyze Digital Evidence

The Madison County Sheriff Department has requisitioned for Pen-Link to services, maintenance and hardware the configurations for digital evidence. As the attached letter, indicates that Pen-Link is the sole source provider of all Pen-Lin Software Products.

I recommend that the board declare this as a Sole Source, authorize the issuance of a purchase order to Pen-Link for \$11,799.10 on services, maintenance and hardware the configurations for digital evidence per the attached quote.

Thank you in advance for your consideration of the above recommendations.



PEN·LINK™

It's the Key™

Jeff McMullan
State and Local Sales Manager
Pen-Link, Ltd.
5944 VanDervoort Dr.
Lincoln, NE 68516

April 2, 2024

Madison County Sheriff's Office
2941 US-51
Canton, MS 39046

Voice: 402.421.8857
FAX: 402.421.9287
Email:
jmcmullan@penlink.com

Dear Sir:

Pen-Link, Ltd. is the sole source provider of all Pen-Link Software Products, services, maintenance, and hardware configurations including the Pen-Link Version 8.2 product suite and LINCOLN administrative software. We utilize no agents, dealers, or distributors. Pen-Link's products can only be purchased directly from Pen-Link, Ltd., which is located in Lincoln, Nebraska. Pen-Link's Federal Tax I.D. # is 47-0707585. Please call if you have any immediate questions or need further help with your purchase of Pen-Link.

Sincerely,
Jeff McMullan
State and Local Sales Manager



PENLINK

Sole Source Justification for a PenLink

System and Accompanying Services

The PenLink system that we wish to purchase is used extensively by many other agencies with whom we work cooperatively, including federal agencies like the FBI, DEA, Marshals, Secret Service, ATF, and ICE/HSI, ensuring wide compatibility with other agencies. The PenLink system offers several unique functions, features, and capabilities that fully meet all of the operational requirements that we have for such a system. Other available systems do not offer the full range of capabilities found in the PenLink system; most only do part of what the PenLink system can do. Some may handle historical communications (subpoenaed or gained through search warrants) while others may focus on live collection (pen registers, location pings, or wiretaps). Some may process more traditional telephone-based communications while others focus on newer, Internet-based means of communication. Some may focus on the live collection aspect (monitoring, minimization, etc) while others focus on the analysis aspect (analysis of intelligence already collected). The key difference between other systems and the PenLink system is that the PenLink system supports all of these things in one system. It is a single, integrated system that supports collection and analysis of all modes of electronic communications: historical records and live intercepts; telephone-based and Internet-based communications, including email, webmail, messaging apps, social media (Facebook, Instagram, Snapchat, etc), and more. The PenLink system can also process and analyze data and content extracted from cell phones and other mobile devices using wide-spread forensic platforms like the Cellebrite UFED or the MSAB XRY. Because it combines all of these capabilities into one technology platform, with one unifying database, the PenLink system will greatly enhance our ability to collect and analyze electronic communications intelligence across the entire range of communications options used to support the criminal activities and enterprises that we investigate, including various means hosted by today's extensive social networks.

Part of what supports the above capabilities is the PenLink database. PenLink is the only system of its type that comes with an embedded Enterprise instance of Oracle. Other systems may use MySQL (an open source SQL database) or Microsoft SQL Server, which require IT personnel for separate database administration of the external database system. The PenLink system's approach offers the full power of Oracle Enterprise, often regarded as the most capable commercial, SQL-based, relational database in the world, in the convenience of an embedded format, where all DBA administrative and management functions are internally automated, so that dedicated IT personnel are not required (a cost savings).

The PenLink system includes many unique analytical functions, and other capabilities that will further enhance our operational capabilities, the ability to identify, decode, and reassemble raw packet based content from internet communications (e.g., web surfing); the ability to customize analytical reports or add new ones; automated, scheduled report output; a conversation view for messaging-based communications (Blackberry, Instagram, Facebook, etc); a combined analysis view that combines all modes of captured communications into one analytical report; automated deconfliction; regular expression pattern matching; batch deep search; a thumbnail gallery view with support for known hash sets; the ability to interface with other systems, and many other things too numerous to summarize here. Please see the attached document from PenLink for more details on unique capabilities.

PENLINK

Quote

Company Address 5944 Vandervoort Dr.
Lincoln, Nebraska 68516
United States

Quote Number 00039643
Created Date 2/22/2024

Madison County Sheriff's Office (MS)
2941 U.S. 51
Canton, Mississippi 39046
United States

Madison County Sheriff's Office (MS)
2941 U.S. 51
Canton, Mississippi 39046
United States

Prepared By Jeff McMullan
Freight Terms FOB Origin

Expiration Date 5/22/2024
Payment Terms Net 30

Quantity	Item Description	Sales Price	Total Price
1.00	ADD-ON: CELL PHONE FORENSICS FOR PLX SOFTWARE LICENSE - PROFESSIONAL EDITION (TELEPHONE) Autoload and analyze cell phone forensic data.	USD 546.00	USD 546.00
1.00	ADD-ON: PEN-PROXY FOR PLX SOFTWARE LICENSE - PROFESSIONAL EDITION (TELEPHONE) Connect to third-party data providers.	USD 709.00	USD 709.00
1.00	Annual Training Subscription - Free In-Person Seat	USD 0.00	USD 0.00
1.00	Annual Training Subscription - Free In-Person Seat	USD 0.00	USD 0.00
1.00	Annual Training Subscription - Free In-Person Seat	USD 0.00	USD 0.00
1.00	PenLink Academy Training Subscription PenLink Academy Training Subscription (1-YR Subscription)	USD 508.10	USD 508.10
1.00	PLX SOFTWARE LICENSE - PROFESSIONAL EDITION (PHONE) Autoload, analyze, and map CDRs, cell tower data, and cell phone forensics data.	USD 6,988.00	USD 6,988.00
1.00	PLX SOFTWARE LICENSE - SEARCH WARRANT EDITION (IP) to be combined with PROFESSIONAL or INTERCEPT EDITION (TELEPHONE) Autoload and analyze historical internet protocol data from social media, email, and other internet sources.	USD 3,048.00	USD 3,048.00

Subtotal	USD 11,799.10
Discount	USD 0.00
Tax	USD 0.00
Total price	USD 11,799.10

Pen-Link, Ltd is a U.S. - Based Small Business, DUNS: 195956636 / TIN: 47-0707585 / CAGE: 0K6H9

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